



How to Conduct the Real Estate, Insurance and General Brokerage Business: A Brief Treatise on Those Methods and Virtues Entering Into Real Estate Transactions, Which Experienced Brokers Have Found Conducive to the Greatest

By William Rogers Gahagen

Forgotten Books, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.Excerpt from How to Conduct the Real Estate, Insurance and General Brokerage Business: A Brief Treatise on Those Methods and Virtues Entering Into Real Estate Transactions, Which Experienced Brokers Have Found Conducive to the Greatest Success No profession offers larger opportunities for advancement of the individual and service to the community than real estate brokerage. The frequent sharp turns in the stock market are causing shrewd investors to look more and more towards real estate as an investment. The outstanding requisite for success in real estate brokerage is a thorough knowledge of the subject. This may be obtained in two ways: First. In a practical way through close application and years of experience. Second. Through a thorough study of those works which treat of the methods which experienced brokers have found conducive to success. This brief treatise is simply a stepping stone to that field of literature which treats the subject in a detailed and comprehensive manner and goes to make up the real estate man s complete library. The author has made frequent reference to Melberg...

Reviews

This ebook may be worth a read, and far better than other. It is among the most incredible ebook i have read. You will like the way the article writer publish this publication.

-- **Candace Raynor**

This is an incredible ebook which i actually have ever go through. This can be for those who statte that there had not been a really worth reading. I am just quickly can get a delight of reading a published book.

-- **Ms. Colleen Ziemann V**